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JAC Recruitment Vietnam

PR/095377 | Regional Sales Manager (Electric / Electronics - Low / Medium Voltage)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1566479

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

January 6th, 2026 11:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a global-leader in electric & electronics components.

We are seeking an experienced and dynamic Sales Manager in Hanoi. The ideal candidate will have a strong background in industrial electrical components, excellent communication skills, and the ability to build and maintain relationships with clients. Fluency in Mandarin is a must, as you will work closely with Chinese-speaking partners and suppliers.

Job Responsibilities

- Develop and implement sales strategies to achieve revenue targets for electric components.
- Identify new business opportunities and maintain strong relationships with existing clients.
- Conduct market research to understand customer needs, industry trends, and competitive landscape.
- Prepare and present sales reports, forecasts, and budgets to senior management.
- Collaborate with technical and product teams to ensure customer satisfaction and resolve issues promptly.
- Negotiate contracts and pricing with clients and suppliers.
- Represent the company at trade shows, exhibitions, and industry events.

Job Requirements

- Bachelor's degree in Electrical Engineering, Business Administration, or related field.
- Minimum 5 years of experience in sales, preferably in electrical components or industrial products.
- Proven track record of achieving sales targets and managing a team.
- Fluent in Mandarin (spoken and written) and proficient in English.
- Strong negotiation, communication, and interpersonal skills.
- Ability to work independently and handle multiple priorities in a fast-paced environment.
- Familiarity with industrial electrical components is highly desirable.

#LI-JACVN

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Company Description