

PR/095376 | Country Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1566478

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

November 25th, 2025 11:25

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location

Singapore

Company

A fast-growing technology and engineering solutions provider, delivering innovative services to global clients across multiple industries.

Job Responsibilities

- Lead business development and market expansion initiatives in assigned regions.
- Define and implement strategies to acquire new clients and grow existing accounts.
- Build strong relationships with senior stakeholders and ensure client satisfaction.

- Oversee daily operations, ensuring smooth coordination across sales, delivery, and support functions.
- Recruit, mentor, and manage local teams to achieve performance and engagement goals.
- Ensure compliance with corporate policies and maintain effective governance

Job Requirements

- Strong commercial acumen with a proven record of driving revenue growth.
- Excellent leadership and communication skills, capable of managing cross-functional teams.
- · Strategic mindset combined with hands-on execution ability.
- In-depth knowledge of technology and enterprise markets.
- Bachelor's or Master's degree in Business, IT, Engineering, or related fields.
- 10+ years of experience in IT services, engineering, or digital transformation, including sales and operations leadership.

Fluency in English; knowledge of additional languages is an advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description