



## PR/095376 | Country Manager

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1566478

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

January 6th, 2026 11:01

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Location**

Singapore

**Company**

A fast-growing technology and engineering solutions provider, delivering innovative services to global clients across multiple industries.

**Job Responsibilities**

- Lead business development and market expansion initiatives in assigned regions.
- Define and implement strategies to acquire new clients and grow existing accounts.
- Build strong relationships with senior stakeholders and ensure client satisfaction.

- Oversee daily operations, ensuring smooth coordination across sales, delivery, and support functions.
- Recruit, mentor, and manage local teams to achieve performance and engagement goals.
- Ensure compliance with corporate policies and maintain effective governance

#### Job Requirements

- Strong commercial acumen with a proven record of driving revenue growth.
- Excellent leadership and communication skills, capable of managing cross-functional teams.
- Strategic mindset combined with hands-on execution ability.
- In-depth knowledge of technology and enterprise markets.
- Bachelor's or Master's degree in Business, IT, Engineering, or related fields.
- 10+ years of experience in IT services, engineering, or digital transformation, including sales and operations leadership.

Fluency in English; knowledge of additional languages is an advantage.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description