

「プロだからわかる、あなたのスキルが活きる場所」  
60以上の業界・職種に特化した専門チームがサポート

Robert—  
Walters

## 【英語を活かす】直接調達/ Direct Procurement

多国籍自動車会社にて、直接調達の求人がございます。

### Job Information

**Recruiter**

Robert Walters Japan (ロバート・ウォルターズ)

**Hiring Company**

多国籍自動車会社

**Job ID**

1566379

**Industry**

Automobile and Parts

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

5 million yen ~ 10 million yen

**Work Hours**

お問い合わせください

**Holidays**

完全週休2日制, 土日祝日休み, 有給休暇

**Refreshed**

December 8th, 2025 00:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

A multinational automotive company is looking for a Direct Procurement / Lead Purchaser. The selected candidate will develop supplier strategies, manage sourcing processes, and drive cost improvements through supplier negotiations and development initiatives. This is a hybrid setup role.

A global leader in the automotive industry, recognised for its innovation in supplier management and advanced sourcing practices. It is well-regarded for driving strategic growth through strong supplier partnerships and technology integration.

**Keywords:**

Job Ref: LJF7YD

**Responsibilities:**

- Develop material and supplier strategies through market analysis and cross-functional collaboration
- Initiate and manage the New Supplier Introduction process
- Define annual supplier lists for material groups and align with category strategy
- Influence sourcing processes by selecting suppliers, negotiating contracts, and preparing sourcing decisions
- Perform annual negotiations to optimise cost efficiency and manage escalations
- Negotiate changes with suppliers and apply advanced negotiation concepts for bundling
- Ensure compliance by negotiating and concluding legally binding contracts with suppliers
- Support cost reduction programs through re-design and supplier improvement initiatives
- Drive supplier development aligned with business strategy and technology roadmap
- Support supplier process development and sub-supplier management in collaboration with stakeholders
- Conduct gap analysis at suppliers, initiate corrective actions, and escalate when necessary
- Coach suppliers on process readiness and support releases with SQM via VDA 6.3 audits

**Requirements:**

- Bachelor's degree or above in Economics, Technical studies, Engineering, or relevant professional experience
- More than 5 years of experience in Purchasing or Supplier Development
- Experience working with international teams in purchasing, quality, operations, engineering, and supply chain
- Understanding of global cultures, including NAFTA, Asia, and Europe
- Proven capability to negotiate and collaborate across different cultures
- Professional level Japanese and English

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**Company Description**

We've been a driving force in the Japanese bilingual recruitment market, providing high quality candidates for our clients and access to the best jobs for over 20 years. We operate a team-based profit share system which, we believe, sets us apart from the majority of competitors by enabling us to always put the interests of our clients and candidates first. That means we can find the best fit for employer and job seeker, and we never push people into unsuitable roles.