



マレーシアの求人なら  
JAC Recruitment Malaysia

## PR/159570 | SALES EXECUTIVE (CONSTRUCTION / BUILDING MATERIALS)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1565982

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

December 16th, 2025 10:01

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

- A company in the building materials industry is hiring for a Sales Executive position. This role offers an exciting opportunity to engage with developers, architects, consultants, and contractors to promote high-quality products. The company values proactive individuals who thrive in dynamic environments and are eager to grow their careers through hands-on experience and customer engagement.

#### JOB RESPONSIBILITIES

- Develop and maintain new and existing business opportunities.
- Drive sales and marketing initiatives to meet performance targets.
- Collaborate with internal teams to support overall business activities.
- Liaise with developers, architects, consultants, and contractors for product specifications.
- Coordinate with building and management offices, as well as applicators, to ensure proper product application.
- Conduct customer visits, perform site surveys, and prepare proposals, quotations, and contracts.
- Consistently achieve sales targets and contribute to business growth.

## JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Business Management, Sales & Marketing or equivalent.
- Proven sales experience in building materials / hardware / industrial chemicals or similar industries.
- Strong communication skills and a proactive, results-driven attitude.

Interested candidates are welcomed to apply online.

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#statejohor

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Company Description