



PR/118483 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1565042

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 9th, 2025 08:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Renewable Energy business

Position: Sales & Marketing (solar panels)

Salary: 40,000 – 50,000THB

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Develop and manage solar projects/ clients (New 30%, Existing 70% in Ayutthaya, Chonburi, Rayong, etc.).
- Propose service to customers, Plan projects, Electricity data analysis, Negotiate on project pricing with customers.
- Manage documentation for agreements and licenses, making reports, reporting to customers and managements, Handing invoices.
- Other assignments instructed by Department supervisors.
- Assist in provide Power Purchase Agreements (PPAs).

Qualifications required:

- Bachelor's degree in marketing, business, communications, or any related field.
- Minimum of 2 years of experience or knowledgeable in Solar panels, renewable energy or energy services.
- Experience working with solar developers, utility-scale projects (is a plus).
- Excellent sales skills, project management and strong negotiation skills.
- Good command both English and Thai (writing and speaking).
- Ability to work at client site.

Benefits:

- Overtime
- Company car
- Health Insurance
- Dental Claim 3,000 THB
- Provident Fund
- Bonus (2-4 months/ year)
- Other leaves as per Thai law

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Company Description