



PR/118479 | Japanese Speaking Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1565040

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 23rd, 2025 08:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Maintain and grow relationships with existing Japanese B2B clients, ensuring high levels of satisfaction and repeat business.
- Sales Target Achievement: Develop and execute sales strategies to achieve assigned sales targets and contribute directly to the company's revenue goals.
- Act as the main contact for customers, handling inquiries, coordinating technical requirements, and ensuring smooth project execution and delivery schedules.
- Regularly coordinate and report on sales progress and market feedback to the Japan headquarters using Japanese language skills.
- Monitor market trends and competitor activities to identify new business opportunities.

Requirements:

- Bachelor degree in any related field.

- 1-2 years of experience in the manufacturing industry or trading company.
- Proficient in Microsoft Office, especially Excel.
- Language Skills: Business Japanese (preferably JLPT N2 or above), with English Intermediate level

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Company Description