



## PR/118458 | Marketing and Sales Manager

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1565025

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

November 25th, 2025 16:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Marketing and Sales Manager

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Silom, Bangkok

Our client is the worldwide pharmaceutical company. Our business includes manufacturing, trading, import and export of basic intravenous solutions, hospital products, therapeutic drugs, Medical Devices and other pharmaceutical products.

#### Responsibilities:

- Organizing sales team to achieve the daily customer visiting onsite/calling target
- Maintains and builds relationships with customers and to drive business outcome in

#### Traditional Trade Channel

- Serves existing customers by selling products and meeting customer needs

- Establishes new accounts in own area to find the potential sales outlets and other

trade factors

- Resolves customer complaints by investigating problems, developing solutions, and

making recommendations to management

- Tracks and monitors all sales staffs activities
- Collaborates with team members and distributors to achieve better results

Qualifications:

- Bachelor's Degree or higher in related fields
- At least 10 years' experience in FMCG industry
- High responsibility, quick learning and self-motivated
- Result-oriented with strong selling, presentation and negotiation skills
- Good command of English communication with computer skills (MS-Office applications)
- Hold a driving license and a private car

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description