



PR/118457 | Sales Consultant

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1565024

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 23rd, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Consultant**Job Responsibilities:**

- Customer Engagement – Welcome customers, understand their needs, and provide personalized consultation.
- Product Presentation – Explain vehicle models, features, and options clearly and professionally.
- Sales Process Management – Handle inquiries, prepare quotations, and close sales effectively.
- Relationship Building – Maintain long-term relationships with clients for repeat business and referrals.
- Market Knowledge – Stay updated on automotive products, industry trends, and competitor offerings.
- After-Sales Support – Coordinate with service teams to ensure customer satisfaction post-purchase.
- Reporting – Prepare sales reports and update CRM systems accurately.

Requirement:

- Bachelor's degree in Business, Marketing, or related field (or equivalent experience).
- Minimum 1–3 years in sales, preferably in automotive or luxury products.

- Strong verbal and written communication in English and Thai.
- Ability to build trust and deliver exceptional service.
- Negotiation, closing techniques, and target-driven mindset.
- Well-groomed and presentable.
- Familiar with CRM systems and Microsoft Office.
- Valid driver's license is required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description