



PR/087273 | Assistant Sales Manager for Machinery Sales (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1565007

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

January 20th, 2026 09:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A global trading company with a long history, established to provide specialized machinery trading services across various industries. The company operates internationally and has strong relationships with customers and manufacturers worldwide.

Responsibilities

- Manage sales and marketing activities for customers and suppliers.
- Build and maintain long-term relationships with clients and partners.
- Proactively identify and develop new business opportunities.
- Provide technical product information and promote solutions to potential customers.
- Coordinate business activities across research, promotion, sales, and execution phases.
- Report effectively to management both verbally and in writing.

Requirements

- Native-level German language skills (verbal and written).
- 2-3 years of experience in machinery sales, particularly in import/export trading.
- Strong communication skills and ability to work effectively in a team.
- Proactive mindset with a willingness to learn and adapt to new industries and challenges.
- Technical and commercial knowledge of machinery or a strong desire to acquire expertise in this area.

Benefits

- Annual salary up to €65,000.
- 30 annual leave days.

- Flexible working hours (38.5 hours/week).
- Comprehensive benefits package, including:

- Incentive scheme
- Company pension plan
- Accident insurance
- Transportation support (job ticket or parking subsidy)
- Contribution to capital formation
- Deferred compensation pension plan

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Company Description