



Account Manager - Automotive (Yokohama/Hybrid role)

Speak English everyday for an AD agency!

Job Information

Recruiter

Cornerstone Recruitment Japan K.K.

Hiring Company

Cornerstone Recruitment Japan

Job ID

1564355

Division

Marketing and Web Advertising

Industry

Digital Marketing

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Temporary

Location

Kanagawa Prefecture, Yokohama-shi Minami-ku

Train Description

Yokohama Line, Shin Yokohama Station

Salary

4.5 million yen ~ 5.5 million yen

Hourly Rate

2500-3000

Work Hours

8

Refreshed

January 13th, 2026 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 75%)

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

What You'll Do:

As an Account Manager, you'll be the bridge between our clients and our creative teams, shaping the way global brands tell their stories. You'll manage day-to-day client relationships, oversee complex projects, and help deliver exceptional content solutions that inspire, engage, and perform.

Your Mission:

- Be the trusted advisor and primary contact for assigned clients.
- Collaborate with creative, strategy, and production teams to deliver high-quality, on-time, on-budget projects.
- Manage project timelines, scopes, and budgets, identifying and resolving challenges proactively.
- Lead proposals, briefs, and post-project evaluations to continuously improve client impact.
- Drive innovative content solutions aligned with client goals, keeping a pulse on industry trends and competitors.
- Support business growth by contributing to pitches and winning new projects.

Who You'll Collaborate With:

- Technology & PMO Division
- Strategy & Solution Division
- Creative Division
- Production Division
- Administration & Cost Management
- Freelance/Vendor Partners

Why This Role Matters:

1. Impact: Your work will reach audiences globally, with measurable results that show the power of your ideas.
2. Innovation: Gain hands-on experience with cutting-edge marketing practices and technologies.
3. Opportunity: Play a pivotal role during a transformative moment in the automotive industry and help shape the future of content at a time of unprecedented change.
4. Growth & Community: Join a team that values curiosity, collaboration, and connection where learning, mentoring, and belonging are just as important as the work itself.

Required Skills

Who You Are

- Experienced (3–5 years) in account management within a creative, advertising, or marketing agency.
- Skilled at managing global brands or cross-functional teams.
- Familiar with creative production across digital, print, video, and experiential media.
- Knowledgeable about content creation, particularly CGI workflows.
- An excellent communicator, presenter, and problem-solver who thrives in fast-paced environments. Ideal for someone who would like to keep using their English skills at work.
- Detail-oriented and organized, capable of juggling multiple projects and stakeholders simultaneously.

Language Skills:

- Native-level Japanese
- Professional English (verbal & written)

Company Description