



PR/096166 | Sales Executive -Japanese speaking

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1564293

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

November 4th, 2025 10:45

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

A leading Japanese food trading company is seeking a Sales Executive or Senior Sales Executive.

We are looking for a candidate who can manage the sales team within the retail division.

JOB RESPONSIBILITIES

- > To coordinate sales activities and promotions with internal stakeholders as well as the customers with respect to their needs, concerns and schedules.
- > Building trust and long-term relationships with clients/customers.
- > Work along with the sales team to achieve sales targets and set goals.
- > Required to plan and think strategically to achieve sales budgets.
- > To keep abreast of the competition and the market's changing landscape.
- > Good analytical and communication skills to communicate effectively to the team.
- > Work with internal teams to make business plans for growth of Key accounts.
- > Anticipate key account changes and improvements.

- > Work with internal team to ensure customers' orders are fulfilled.
- > Identify trends and develop plans to outperform the competition.

JOB REQUIREMENTS

- Experience in sales in any industry
- Strong motivation to develop new markets and customers
- Business-level proficiency in English and Japanese(for customer interactions)
- Driving license is better to have

BENEFITS

- Monthly salary: S\$4,000-4,500 plus monthly commission
- Working hours: 9:00–18:00
- Number of interviews: 2 times
- Car: provided

I regret to inform that only shortlisted candidates will be contacted by JAC consultants, thank you for your understanding.

JAC Recruitment Pte. Ltd.

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#countrysingapore

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Company Description