



PR/118445 | Japanese Speaking Country Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1564232

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 14:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Oversee and manage all aspects of the Thailand business operations as the authorized local representative.
- Develop comprehensive annual budgets and business plans, and relentlessly drive execution toward strategic growth goals.
- Lead external communications, complex negotiations, and execution for new store openings and other expansion projects.
- Coordinate closely with the Japan headquarters on a daily basis and provide detailed reports on business performance and progress.
- Identify and implement continuous improvements to enhance operational efficiency and profitability across the organization.
- Provide strategic leadership and guidance across all core departments, including sales, marketing, finance, and HR.
- Foster a collaborative and motivated team culture within the small-scale organizational structure. (The successful candidate will handle all tasks necessary to expand the business).

Requirements:

- Bachelor degree in any related field.

- Extensive experience managing B to C businesses (e.g., hospitality, retail, food and beverage) is mandatory.
- Passionate in business building and operations and eager to thrive in a top management role.
- Japanese proficiency at business level is required (JLPT: N2 or above)

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Company Description