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JAC Recruitment Thailand

## PR/118445 | Japanese Speaking Country Manager

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1564232

**Industry**

Restaurant, Food Service

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

January 27th, 2026 14:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Key Responsibilities

- Oversee and manage all aspects of the Thailand business operations as the authorized local representative.
- Develop comprehensive annual budgets and business plans, and relentlessly drive execution toward strategic growth goals.
- Lead external communications, complex negotiations, and execution for new store openings and other expansion projects.
- Coordinate closely with the Japan headquarters on a daily basis and provide detailed reports on business performance and progress.
- Identify and implement continuous improvements to enhance operational efficiency and profitability across the organization.
- Provide strategic leadership and guidance across all core departments, including sales, marketing, finance, and HR.
- Foster a collaborative and motivated team culture within the small-scale organizational structure. (The successful candidate will handle all tasks necessary to expand the business).

#### Requirements:

- Bachelor degree in any related field.

- Extensive experience managing B to C businesses (e.g., hospitality, retail, food and beverage) is mandatory.
- Passionate in business building and operations and eager to thrive in a top management role.
- Japanese proficiency at business level is required (JLPT: N2 or above)

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description