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JAC Recruitment Thailand

## PR/118410 | Export Sales Manager

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1564211

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

December 2nd, 2025 11:01

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Key Responsibilities:

- Develop and execute the strategic plans for growing Asia's market.
- Identify new international markets and opportunities for growth.
- Maintain and improve relationships with existing distributors to guarantee high quality and client pleasure.
- Find, assess, and educate fresh distributors to increase the company's market share.
- Work with the sales team to meet goals and sales targets.
- Perform market research and analysis.
- Represent the business at trade exhibitions, conferences, and events.

#### Qualifications:

- Bachelor's degree in business, Marketing, or any related field.
- In-depth understanding of the construction material distribution in Asia market.
- Proven track record in the construction material or related field.
- Outstanding interpersonal, negotiating, and communication skills.
- Able and willing to travel overseas frequently to meet clients, attend trade events, and explore new markets.
- Strong communication skill in English and Thai.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description