



PR/118407 | Business Development

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1564208

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

January 13th, 2026 04:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Business development

Salary: 80,000 – 100,000THB +/- (Negotiable)

Location: Bangkok (MRT Lumpini)

Our client is engaged in a wide range of businesses globally, and the company operates with a 7-division structure organized by function, industry, and product type in order to quickly grasp the needs of society and create quality businesses.

Responsibilities:

- Identify and develop new business opportunities, including project development and M&A activities. Focus areas include, but are not limited to, retail, consumer goods, food value chain, energy, decarbonization, transportation, and infrastructure.
- Take ownership of project and business development activities toward successful execution and realization.
- Establish and strengthen relationships with key local partners to secure strategic business opportunities.
- Communicate effectively with local management, Head Office, and Regional Headquarters to ensure alignment and support for business initiatives.

- Operate within an organization directly under the President.

Qualifications:

- At least 5 years of working experience in the fields Business Development or Project Management
- Experience in successfully driving new business development, technical background, M&A experience, or team management experience is a plus.
- Strong command of English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description