



PR/109793 | Sr. Executive - Sales

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1564170

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

December 2nd, 2025 10:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

Job Title: Sr. Executive - Sales

Job Location: Gurugram

Educational Requirements: Bachelor's degree in engineering or similar field.

Job Responsibilities:

- Identify & develop new OEM customer accounts and business opportunities.
- Manage & grow existing OEM customer relationships.
- Understand customer requirements and work with engineering/technical teams to provide customized solutions.

- Negotiate pricing, terms, and conditions within established guidelines.
- Prepare and deliver technical presentations and proposals.
- Track and report on sales performance, forecasts, and market trends.

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Company Description