

# シンガポールの求人なら JAC Recruitment Singapore

# PR/096126 | Partnership Director, Payments / Card Schemes

#### Job Information

#### Recruiter

JAC Recruitment Singapore

#### Job ID

1563215

#### Industry

IT Consulting

#### Job Type

Permanent Full-time

#### Location

Hong Kong

### Salary

Negotiable, based on experience

#### Refreshed

November 11th, 2025 05:00

### General Requirements

### **Career Level**

Mid Career

### Minimum English Level

None

# Minimum Japanese Level

None

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

# Job Description

# Job Summary:

My client is a global Fintech MNC and they are seeking a passionate and experienced Partnership Director to join their Strategic Products team. You'll collaborate with global card networks and mobile wallets to establish and strengthen partnerships, design and implement a robust partnership framework, and work closely with internal teams to ensure successful partnership execution.

### **Key Responsibilities:**

- 1. Partnership Development: Collaborate with global card networks and mobile wallets to establish and strengthen partnerships.
- 2. Partnership Framework: Design and implement a robust partnership framework across international markets.
- 3. Cross-Functional Collaboration: Work closely with internal teams, including product, tech, fund settlement, risk, branding, legal, and more.

# Requirements:

1. Experience: 8+ years of experience with a card scheme (Visa, Mastercard, Amex, Diners) or similar industry experience.

- 2. Card Scheme Knowledge: Familiarity with card scheme structure and operations.
- 3. Communication: Fluent in English and Mandarin due to the need to engage with stakeholders from within.

#### **Ideal Candidate:**

- Strong understanding of global payment processing landscape.
- Experience working with card schemes and mobile wallets.
- Ability to collaborate with cross-functional teams and drive partnership execution.
- Management Consulting background will be a strong bonus.

### Raymond Ler (R1876114)

### JAC Recruitment Pte. Ltd. (90C3026)

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description