



## PR/159712 | Business Development Executive / SE (Servicing Industry)

### Job Information

**Recruiter**

[JAC Recruitment Malaysia](#)

**Job ID**

1563159

**Industry**

Education

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 20th, 2026 05:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Key Responsibilities**

- Plan and execute sales and marketing strategies.
- Develop new sales opportunities and maintain good relationship with potential and existing customers.
- To provide customers with information and solutions on product and services to meet their needs.
- Negotiating/close deals, handle complaints and maintain customer satisfaction.
- Achieving monthly sales target.

Requirements:

- Diploma/Degree in Business Management or any related field. However fresh graduates are encouraged to take up the challenge.
- Preferable 1-3 years working experience in sales/tele-sales.
- Fluency in English is essential.

To be successful in this role, you need to have:

- Possess good interpersonal & communication skills.
- Passionate about sales.
- Energetic and ability to approach people.
- Good client relation skills.
- Possess some negotiation skills is added advantage.
- Possess own transport and willing to travel.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description