



PR/118264 | Japanese Speaking Sales (Consultant firm)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1563129

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 9th, 2025 01:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Japanese Speaking Sales Executive

Industry: HR Consulting

Location: Bangkok

Employment Type: Full-time

Working condition: Monday -Friday, 9.00-18.00

Our client, a leading HR consulting firm, is looking for a dynamic and driven Japanese Speaking Sales Executive to join their team. This role is ideal for candidates with strong B2B sales experience and a passion for building client relationships across cultures.

Job Summary:

As a Sales Executive, you will be responsible for expanding business opportunities, managing client relationships, and promoting HR solutions to Japanese and local corporate clients.

Requirements:

- Proficiency in Japanese (business level or above).

- Minimum 4–5 years of B2B sales experience, preferably in consulting or service industries.
- Strong communication and negotiation skills.
- Proven track record in client acquisition and account management.
- Ability to work independently and collaboratively in a multicultural environment.

Key Responsibilities:

- Identify and develop new business opportunities with Japanese and local companies.
- Present and promote HR consulting services tailored to client needs.
- Build and maintain strong relationships with key decision-makers.
- Coordinate with internal teams to deliver effective solutions.
- Prepare proposals, reports, and sales forecasts.

Preferred Qualifications:

- Experience working with Japanese clients or in a Japanese business environment.
- Understanding of HR services or consulting business.
- Familiarity with CRM tools and sales reporting.

What's in It for You:

- Competitive salary and incentive structure.
- Opportunity to work with top-tier clients.
- Supportive and professional recruitment process.
- Career growth in a fast-paced, international setting.

How to Apply:

Click APPLY to submit your application.

Only shortlisted candidates will be contacted

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description