



PR/087231 | Außendienstmitarbeiter (m / w / d) Heimtiernahrung in Baden-Württemberg und Bayern

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1562549

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

November 18th, 2025 13:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job description – Sales representative (m/f/d) Pet food

We are looking for you. A dedicated personality for the sales of high-quality pet food in the field.

Your tasks:

- Independent support of the sales area of Baden-Württemberg and Bavaria
- Support and expansion of existing customer relationships (pet retailers, specialist stores, veterinarians)
- Planning and implementation of customer visits, sales events and trade fairs
- Acquisition of new business partners in your sales territory
- Implementation of sales and marketing strategies
- Presentation and advice on all aspects of our product range

- Implementation of sales campaigns, training courses and product demonstrations on site
- Market and competition observation as well as close cooperation with the office staff

Your profile:

- Experience in field sales or sales, ideally in the pet or FMCG sector
- Your place of residence is ideally in Bavaria, and you have a class B driver's license
- High level of customer orientation, strong communication skills and negotiation skills
- Independent, structured way of working and willingness to travel
- With your likeable and convincing appearance, you will quickly inspire others for our range
- Even in challenging situations, you stay calm and don't lose focus
- Enthusiasm for animals and their well-being

This is what we offer:

- A position of responsibility with room for manoeuvre
- Attractive remuneration incl. company car also for private use
- Optimal work with the help of an up-to-date Laptop & work cell phone
- Comprehensive induction and continuous training
- A motivated team and a growing market environment
- Experienced colleagues are always available to help you

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Company Description