



PR/087230 | Außendienstmitarbeiter (m / w / d) Heimtiernahrung in NRW, Rheinland-Pfalz, Hessen und Thüringen

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1562548

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

December 2nd, 2025 06:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job description – Sales representative (m/f/d) Pet food

We are looking for you. A dedicated personality for the sales of high-quality pet food in the field.

Your tasks:

- Independent support of the sales area of North Rhine-Westphalia, Rhineland-Palatinate, Hessen and Thuringia
- Support and expansion of existing customer relationships (pet retailers, specialist stores, veterinarians)
- Planning and implementation of customer visits, sales events and trade fairs
- Acquisition of new business partners in your sales territory
- Implementation of sales and marketing strategies
- Presentation and advice on all aspects of our product range

- Implementation of sales campaigns, training courses and product demonstrations on site
- Market and competition observation as well as close cooperation with the office staff

Your profile:

- Experience in field sales or sales, ideally in the pet or FMCG sector
- Your place of residence is ideally in NRW or Hessen and you have a class B driver's license
- High level of customer orientation, strong communication skills and negotiation skills
- Independent, structured way of working and willingness to travel
- With your likeable and convincing appearance, you will quickly inspire others for our range
- Even in challenging situations, you stay calm and don't lose focus
- Enthusiasm for animals and their well-being

This is what we offer:

- A position of responsibility with room for manoeuvre
- Attractive remuneration incl. company car also for private use
- Optimal work with the help of an Laptop & work cell phone
- Comprehensive induction and continuous training
- A motivated team and a growing market environment
- Experienced colleagues are always available to help you

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.de/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.de/terms-of-use>

Company Description