



JAC Recruitment

シンガポールの求人なら
JAC Recruitment Singapore

PR/096127 | Web 3, Relationship Manager

Job Information

Recruiter

[JAC Recruitment Singapore](#)

Job ID

1562507

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

December 2nd, 2025 07:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a fast-growing wholesale digital bank in Singapore is expanding its Digital Asset Business Unit to serve crypto-native companies across Japan and Korea. They are seeking a driven and experienced Relationship Manager / Team Leader to lead this new team and drive deposit growth from high-potential Web3 firms.

JOB RESPONSIBILITIES

- Develop and execute sales strategies to acquire and grow accounts in the Digital Assets space.
- Manage end-to-end client onboarding, including account opening, deposits, and fund transfers.
- Monitor account performance and ensure compliance with internal credit and regulatory standards.
- Conduct thorough AML/KYC/CDD risk assessments and maintain high compliance standards.
- Prepare credit proposals and recommend appropriate risk mitigants for loan applications.
- Collaborate with internal teams to deliver tailored solutions and contribute to product innovation.

JOB REQUIREMENTS

- **Proficiency in Korean or Japanese to communicate with native clients.**
- Bachelor's degree from a reputable institution.
- Minimum 5 years of experience in banking or companies specializing in blockchain, digital payments, or digital assets.
- Strong network and understanding of the Web3 ecosystem.
- Familiarity with FX, spreads, and SWIFT systems is a plus.

Apply online or feel free to contact me directly at malcolm.pang@jac-recruitment.com for more information about this opportunity.

We regret to inform that only shortlisted candidates will be notified.

Appreciate your understanding. Candidates require visa need not to apply.

EA: JAC Recruitment Pte. Ltd.

EA Licence: 90C3026

EA Personnel: R1546253

EA Personnel Name: Pang Yew Ming Malcolm

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description