



PR/118017 | Export Sales Manager (Auto parts)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1562458

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 30th, 2025 12:01

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are currently working for a client who is one of the well know automotive parts companies.

Salary: 80,000-120,000 THB / month excluded other benefits & incentive

Location: BangNa-Trad

Requirements:

- Design and implement export sales strategies tailored to the U.S. automotive market
- Identify and pursue new business opportunities with U.S.-based distributors, wholesalers, and OEMs
- Negotiate contracts, pricing, and delivery terms to ensure mutual profitability
- Conduct market research to understand U.S. automotive trends, competitor activities, and customer needs

- Ensure all export activities comply with U.S. customs and trade regulations.
- Coordinate with logistics and supply chain teams to ensure timely and cost-effective delivery
- Prepare and present sales forecasts, performance reports, and budget plans to senior management

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- **Min 5+ years of working experience in Export Sales/Business Development, US market is preferred**
- Ability to negotiate, influencing customers and make recommendations.
- Good English
- Open to either Thai or Expat. Able to work in Bangkok, Thailand

Interested candidate, please send your resume in English (Word format only) along with your recent photo and expected salary to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower 622 Sukhumvit Soi 24 Klongton, Klongtoey, Bangkok 10110

Contact : K. Napaphach

Office Number: 066-097-2958

Time: 9.00 am - 6.00 pm

Website : <https://www.jac-recruitment.co.th>

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description