



PR/095129 | Wealth Management Director

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1562411

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

October 21st, 2025 10:15

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client is an international company looking for a Wealth Management Director position.

Location: Ho Chi Minh City

Job Responsibilities

- Lead and manage daily front-office operations to ensure alignment with company objectives and client satisfaction.
- Develop and execute strategic plans to expand market presence and client base in Vietnam.
- Provide personalized consultation and tailored financial solutions to high-net-worth individuals (HNWIs).
- Manage product offerings related to overseas financial services including foreign asset investments, international insurance, estate management, and trust services.
- Collaborate with cross-functional teams to ensure seamless integration and localization of international financial products.
- Establish KPIs and monitor performance across departments to drive business success.

- Maintain regular communication with immigration service providers to facilitate client referrals and information sharing.
- Identify and develop partnerships with local and international financial institutions to expand market reach.

Job Requirements:

- Bachelor's degree in Finance, Business Administration, or related field.
- Minimum 15 years of professional experience in finance, banking, or asset management, especially in overseas divisions or foreign-invested institutions in Vietnam.
- At least 5 years in management roles with proven experience in building and leading new teams.
- Proven track record in managing and selling international financial products.
- Strong network of contacts and excellent interpersonal skills; outgoing and expressive personality.
- Exceptional leadership, negotiation, and client relationship skills.
- Fluency in English and Vietnamese; Chinese proficiency is an advantage.

#LI-JACVN

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Company Description