



PR/095276 | SALES EXECUTIVE speaking Japanese for a reputable Japanese company

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1562400

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 30th, 2025 15:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

LOCATION

Hoan Kiem, Hanoi

COMPANY OVERVIEW

A large Japanese company

JOB RESPONSIBILITIES

- Manage and maintain strong relationships with corporate clients, ensuring timely renewal and high-quality service delivery.
- Analyze client needs to propose suitable risk management and coverage solutions.
- Coordinate with internal departments to ensure accurate documentation, smooth operations, and client satisfaction.
- Provide professional consultation, conduct client meetings, and support information sessions when required.
- Prepare periodic business reports and contribute to achieving key performance goals such as client retention and service quality.

JOB REQUIREMENTS

- Bachelor's degree in Business, Marketing, or a related field.
- 2 years of experience working with Japanese clients or working in Japanese company
- Fluency in Japanese and have basic English.
- Strong marketing acumen with excellent presentation and negotiation skills.

BENEFITS

- Competitive salary with guaranteed bonus, short-term incentives, and various allowances (telecommunication, lunch, transportation).
- Premium healthcare and accident insurance, along with statutory benefits.
- Professional development opportunities through company-sponsored training.
- International, ethical, and compliant work environment.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description