



PR/159700 | CORPORATE RELATIONSHIP MANAGER (BANKING)

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1562372

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES: -

- Client Relationship Management – Act as the primary contact for assigned clients, lead client conversion activities, and maintain strong relationships.
- Credit Risk & Compliance – Coordinate with internal stakeholders to manage credit risk, ensure timely submission of credit proposals, renewals, and KYC processes.
- Business Development & Cross-Selling – Drive account planning, originate deals, and collaborate with product partners (e.g., Transaction Banking, Treasury) to deliver solutions.
- Client Engagement & Marketing – Lead client meetings, prepare marketing materials, and assess risk/return impact for transactions and relationships.
- Stakeholder Coordination & Standards – Liaise across departments to achieve deliverables and ensure compliance with internal guidelines and processes.

JOB REQUIREMENTS: -

- Degree in Business/ Administrative/Banking/ Accounting or any related field
- Minimum 5 -8 years of working experience as corporate relationship manager in financial services / banking industry
- Professional AICB Corporate Banker certification

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Company Description