



## PR/159700 | CORPORATE RELATIONSHIP MANAGER (BANKING)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1562372

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

March 10th, 2026 02:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES: -

- Client Relationship Management – Act as the primary contact for assigned clients, lead client conversion activities, and maintain strong relationships.
- Credit Risk & Compliance – Coordinate with internal stakeholders to manage credit risk, ensure timely submission of credit proposals, renewals, and KYC processes.
- Business Development & Cross-Selling – Drive account planning, originate deals, and collaborate with product partners (e.g., Transaction Banking, Treasury) to deliver solutions.
- Client Engagement & Marketing – Lead client meetings, prepare marketing materials, and assess risk/return impact for transactions and relationships.
- Stakeholder Coordination & Standards – Liaise across departments to achieve deliverables and ensure compliance with internal guidelines and processes.

#### JOB REQUIREMENTS: -

- Degree in Business/ Administrative/Banking/ Accounting or any related field
- Minimum 5 -8 years of working experience as corporate relationship manager in financial services / banking industry
- Professional AICB Corporate Banker certification

#LI-JACMY

#StateKL

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Company Description