



PR/159700 | CORPORATE RELATIONSHIP MANAGER (BANKING)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1562372

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

February 10th, 2026 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES: -

- Client Relationship Management – Act as the primary contact for assigned clients, lead client conversion activities, and maintain strong relationships.
- Credit Risk & Compliance – Coordinate with internal stakeholders to manage credit risk, ensure timely submission of credit proposals, renewals, and KYC processes.
- Business Development & Cross-Selling – Drive account planning, originate deals, and collaborate with product partners (e.g., Transaction Banking, Treasury) to deliver solutions.
- Client Engagement & Marketing – Lead client meetings, prepare marketing materials, and assess risk/return impact for transactions and relationships.
- Stakeholder Coordination & Standards – Liaise across departments to achieve deliverables and ensure compliance with internal guidelines and processes.

JOB REQUIREMENTS: -

- Degree in Business/ Administrative/Banking/ Accounting or any related field
- Minimum 5 -8 years of working experience as corporate relationship manager in financial services / banking industry
- Professional AICB Corporate Banker certification

#LI-JACMY

#StateKL

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description