



PR/159688 | CREDIT AND MARKETING MANAGER (EQUIPMENT FINANCING)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1562364

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 4th, 2025 12:02

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES:

- Introduce and market asset based financing for new and used trucks, buses and ancillary equipment within Malaysia to prospective and existing clients.
- Negotiate deals, collect information, prepare, propose and evaluates credit application based on the Company's credit policies.
- Building up and maintaining relationship with customers, existing suppliers and dealers.
- Preparation of financing agreements with supplementary agreements and to ensure perfection of agreements.
- Monitor performance of portfolio for signs of weakening customer behavior and to engage with default clients earlier to regularize the default payment or restructuring of existing facilities.

JOB REQUIREMENTS: -

- Bachelor's degree in finance, banking, accounting, or a related field from a reputable university
- Minimum 5 years of credit and marketing experience in finance leasing or banking industry
- Demonstrates strong credit analytical skills combined with sound business acumen.

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Company Description