# PR/159686 | CORPORATE RELATIONSHIP MANAGER (BANKING)

## Job Information

**Recruiter**
JAC Recruitment Malaysia

**Job ID**
1562362

**Industry**
Bank, Trust Bank

**Job Type**
Permanent Full-time

**Location**
Malaysia

**Salary**
Negotiable, based on experience

**Refreshed**
January 27th, 2026 15:00

## General Requirements

**Career Level**
Mid Career

**Minimum English Level**
None

**Minimum Japanese Level**
None

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

JOB RESPONSIBILITIES: -

- Act as the Corporate Relationship Manager for an assigned client portfolio, leading deal origination and execution while proactively managing credit risk and coordinating with internal stakeholders.

- Partner with product teams across Transaction Banking, Global Markets to deliver comprehensive solutions that meet client needs.

- Drive annual account planning and relationship strategies to generate new business through client engagement, marketing initiatives, and presentations.

- Lead client meetings, prepare marketing materials, and ensure timely submission of credit proposals while collaborating with internal departments to support seamless execution.

JOB REQUIREMENTS: -

- Degree in Finance, Accountancy, Banking, or a related field from a reputable university or institution is required.

- Minimum 8-10 years of experience in financial services, with strong exposure to capital markets, global markets or syndications will have an added advantage.

- Demonstrate strong interest in financial markets, a proactive working attitude, and excellent analytical and communication skills.

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Company Description