



## PR/159679 | Material Quote Executive

### Job Information

**Recruiter**

[JAC Recruitment Malaysia](#)

**Job ID**

1562357

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

January 13th, 2026 02:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our client is a European based company, provider of fully integrated electronic and mechatronic design and manufacturing solutions in Penang. They are looking for candidate with experience in leading negotiations with suppliers and drive cost savings in RFQ stage.

**Job Responsibilities**

- Lead negotiations with suppliers to secure optimal packages, focusing on achieving the best pricing, favorable terms, and high service levels.
- Actively participate in RFQ processes for new projects, driving cost savings through strategic pricing agreements while upholding quality standards.
- Prioritize engagement with localized suppliers to leverage geographical proximity, enhancing negotiation outcomes and streamlining delivery logistics.
- Collaborate with procurement engineers to evaluate and present alternative sourcing proposals, ensuring alignment with project requirements.
- Manage First Article Inspection (FAI) sample submissions for customized parts, supporting product qualification and compliance.
- Play a key role in onboarding new suppliers, contributing to account setup and qualification processes to meet organizational standards.
- Apply a strategic approach to supply allocation for new projects, considering total cost of ownership, availability, and quality benchmarks.
- Foster long-term supplier relationships, maintaining regular communication to stay informed on market trends and ensure mutual growth.

- Participate in quarterly price reviews for existing parts, supporting project goals through proactive negotiation and cost analysis.

#### Job Requirements

- Bachelor Degree in Supply Chain, Business Administration or equivalent
- At least 3 years of experience in quoting or sourcing management
- Strong negotiation skills and supplier management
- Proactive in cost savings projects

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description