



## PR/159597 | JAPANESE SPEAKING SALES REPRESENTATIVE

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1562349

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

February 24th, 2026 16:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company Overview

Our client is an established Japanese brand of industrial used fabric with office in Kulai, Johor.

#### Key Responsibilities

- Develop and maintain strong relationships with clients and partners
- Identify new business opportunities and support sales growth in target markets
- Conduct product presentations and provide technical support to customers
- Collaborate with internal teams to ensure customer requirements are met
- Prepare quotations, proposals, and sales reports
- Attend industry events, exhibitions, and client meetings as needed
- Provide translation and interpretation support during meetings and documentation review

## Job Requirements

- Bachelor's degree in Business, Engineering, Marketing or a related field
- Proficiency in Japanese language (spoken and written); JLPT N2 or above preferred
- 2–5 years of experience in sales, preferably with sales experience in manufacturing or industrial products
- Strong interpersonal and negotiation skills
- Ability to work independently and travel as required (SEA, Japan)
- Familiarity with Japanese business culture is an advantage

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