



PR/159597 | JAPANESE SPEAKING SALES REPRESENTATIVE

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1562349

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

January 27th, 2026 15:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is an established Japanese brand of industrial used fabric with office in Kulai, Johor.

Key Responsibilities

- Develop and maintain strong relationships with clients and partners
- Identify new business opportunities and support sales growth in target markets
- Conduct product presentations and provide technical support to customers
- Collaborate with internal teams to ensure customer requirements are met
- Prepare quotations, proposals, and sales reports
- Attend industry events, exhibitions, and client meetings as needed
- Provide translation and interpretation support during meetings and documentation review

Job Requirements

- Bachelor's degree in Business, Engineering, Marketing or a related field
- Proficiency in Japanese language (spoken and written); JLPT N2 or above preferred
- 2–5 years of experience in sales, preferably with sales experience in manufacturing or industrial products
- Strong interpersonal and negotiation skills
- Ability to work independently and travel as required (SEA, Japan)
- Familiarity with Japanese business culture is an advantage

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Company Description