



JAC Recruitment

マレーシアの求人なら  
JAC Recruitment Malaysia

## PR/159597 | JAPANESE SPEAKING SALES REPRESENTATIVE

## Job Information

## Recruiter

[JAC Recruitment Malaysia](#)

## Job ID

1562349

## Industry

Other (Manufacturing)

## Job Type

Permanent Full-time

## Location

Malaysia

## Salary

Negotiable, based on experience

## Refreshed

January 27th, 2026 15:00

## General Requirements

## Career Level

Mid Career

## Minimum English Level

None

## Minimum Japanese Level

None

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## Company Overview

Our client is an established Japanese brand of industrial used fabric with office in Kulai, Johor.

## Key Responsibilities

- Develop and maintain strong relationships with clients and partners
- Identify new business opportunities and support sales growth in target markets
- Conduct product presentations and provide technical support to customers
- Collaborate with internal teams to ensure customer requirements are met
- Prepare quotations, proposals, and sales reports
- Attend industry events, exhibitions, and client meetings as needed
- Provide translation and interpretation support during meetings and documentation review

## Job Requirements

- Bachelor's degree in Business, Engineering, Marketing or a related field
- Proficiency in Japanese language (spoken and written); JLPT N2 or above preferred
- 2–5 years of experience in sales, preferably with sales experience in manufacturing or industrial products
- Strong interpersonal and negotiation skills
- Ability to work independently and travel as required (SEA, Japan)
- Familiarity with Japanese business culture is an advantage

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