



## Product Application Engineer- Die Casting

工業用プロセス流体におけるグローバルリーダー。

### Job Information

#### Hiring Company

Quaker Houghton

#### Job ID

1561752

#### Division

Commercial

#### Industry

Chemical, Raw Materials

#### Company Type

Large Company (more than 300 employees) - International Company

#### Job Type

Permanent Full-time

#### Location

Japan

#### Salary

10 million yen ~ Negotiable, based on experience

#### Salary Bonuses

Bonuses paid on top of indicated salary.

#### Holidays

Y1:11days,Y2:12days,Y3:14days,Y4:16days, Y5:18days, Y6+:20days

#### Refreshed

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### General Requirements

#### Minimum Experience Level

Over 6 years

#### Career Level

Mid Career

#### Minimum English Level

Fluent (Amount Used: English usage about 25%)

#### Minimum Japanese Level

Fluent

#### Minimum Education Level

Associate Degree/Diploma

#### Visa Status

Permission to work in Japan required

### Job Description

At Quaker Houghton, we make the essentials of everyday life possible and enable new approaches for a positive future. Based in every corner of the world, our people are passionate about what we do. To achieve our 2030 vision, gaining an edge by investing in our product application team is more important than ever.

As the **Product Application Engineer for Die Casting applications**, you will interact with our Japan based key customers, translating their needs into innovative product solutions in coordination with the R&D, sales and marketing teams. You

#### What will you do?

- Responsible for technical product application support to the QH sales team focusing on the Japan Die Casting market. Our key customers are within the Automotive sector.
- Participating in the pre-sales and post-sales technical product application support activities.
- Visiting our customer sites within Japan, you identify and understand customer needs translating the objective to the appropriate function in QH, such as R&D.
- Co-ordinate with other functions to determine and establish technical feasibility and product cost as input for the final offer.
- Hold presentations to customers on technical/product related subjects in co-operation with sales/key account manager.
- Propose product modifications in order to fulfill customer specific needs or requirements.
- Maintain highest EHS standards.

#### What's in it for you?

- Competitive pay + bonus & rewards program
- Field base and flexible work arrangement to support a good work-life balance
- Paid volunteering leave to dedicate to the cause of your choice
- Dress for the day policy
- Access to real career growth opportunities
- QH University: Continuous training tools for all seniority levels
- Attractive Wellbeing, Mental Health, Women Inclusion & other DEI programs
- Join a collaborative team where innovative initiatives are expected

#### Who are we?

We are the global leader in industrial process fluids present in 40+ countries continually improving and innovating so the world's steel, aluminum, automotive, aircraft, machinery and industrial parts manufacturers can stay ahead in a changing world. Throughout our 100+ locations, our chemists, engineers and industry experts partner with our customers to continually improve their operations so they can run even more efficiently, even more effectively, whatever comes next.

Our values: Live Safe, Exceed Customer Expectations, Drive Results, Embrace Diversity, Do Great Things Together and Act with Integrity.

Our core values embody who we are as a company, guide our decisions and inspire us. Our commitment to these values, in words and actions, builds a safer, stronger Quaker Houghton. They are the fundamental beliefs that guide our internal conduct and our relationship with the outside world.

Join the team and let's do great things together!

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#### Required Skills

##### What do we look for?

- **Experience:**
- Solid experience within the Die Casting sector in an engineering or operations role such as : process engineer, manufacturing engineer, production manager, maintenance engineer or similar.
- Candidates with a similar Technical Support experience in other industrial fluids companies will be considered.
- Automotive metal part manufacturing knowledge is highly valued.
- **Languages:** Fluent English and Japanese are a must
- **Location:** Field based role within Japan. Osaka, Nagoya or Tokyo locations area ideal for a better work-life balance as traveling to visit customer sites is required.

##### Soft skills:

- Analytical & problem solver
  - Strong presentation and business development skills.
  - Customer focus
  - Receptive to change
  - Effective team player and collaborator
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#### Company Description