



PR/159615 | Regional Sales Executive (Semiconductor Industry)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1561499

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 14th, 2025 10:49

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A leading provider of advanced design and manufacturer equipment is seeking a dynamic and technically proficient Regional Sales Executive to expand market presence and drive sales growth across the assigned region.

An exciting opportunity to work with company based in Batu Kawan, Penang.

Job Responsibilities

Promote and sell the company's products to existing and potential customers.

Conduct outreach via phone calls, emails, and face-to-face meetings, ensuring

excellent after-sales service and customer communication.

Identify and pursue new business opportunities and potential clients.

Build and maintain strong relationships with customers by providing timely support, guidance.

Demonstrate a strong understanding of technical aspects of products and quickly

Provide technical consultations and conduct product demonstrations for customers.

Represent the company at industry events, exhibitions, and networking sessions to

generate leads and enhance brand visibility.

product information, and

acquire product knowledge.

Job Requirements

Diploma or Degree in Engineering, Business, or a related field.

1–3 years of sales experience in semiconductor machinery, industrial equipment, or

related industries. Fresh graduates with strong motivation are encouraged to apply.

Excellent communication and negotiation skills.

Willingness to travel within the assigned region and occasionally overseas.

Self-driven, goal-oriented, and able to work independently.

Proficiency in English, Mandarin, and Bahasa Malaysia is an added advantage.

Possession of a valid driver's license and own transportation is preferred.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description