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JAC Recruitment Indonesia

## PR/123313 | Senior Sales and Marketing

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1561401

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

December 9th, 2025 04:00

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Job Description:

- Implement sales strategies and plans to meet or exceed sales targets (monthly, quarterly, and annual) in export markets for the company's flavoring compounds and cigarette filter rods.
- Conduct market research to understand industry trends, customer needs, and competitor offerings in target export markets, using these insights to guide sales strategy and marketing efforts.
- Identify and pursue new business opportunities in international markets, focusing on potential tobacco product manufacturers in target countries, to drive business expansion.

#### Qualifications:

- Bachelor's degree (S1) in Business Administration, Marketing, International Business, or a related field. (Educational background in Food Science or Chemical Engineering is a plus)
- Minimum 3 years of experience in sales or export marketing (B2B), preferably in the tobacco, flavor additives, or related industry
- Proven track record of achieving sales targets and expanding customer base in international (export) markets.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description