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JAC Recruitment Indonesia

PR/123313 | Senior Sales and Marketing

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1561401

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

October 14th, 2025 10:21

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Implement sales strategies and plans to meet or exceed sales targets (monthly, quarterly, and annual) in export markets for the company's flavoring compounds and cigarette filter rods.
- Conduct market research to understand industry trends, customer needs, and competitor offerings in target export markets, using these insights to guide sales strategy and marketing efforts.
- Identify and pursue new business opportunities in international markets, focusing on potential tobacco product manufacturers in target countries, to drive business expansion.

Qualifications:

- Bachelor's degree (S1) in Business Administration, Marketing, International Business, or a related field. (Educational background in Food Science or Chemical Engineering is a plus)
- Minimum 3 years of experience in sales or export marketing (B2B), preferably in the tobacco, flavor additives, or related industry
- Proven track record of achieving sales targets and expanding customer base in international (export) markets.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description