



Senior Technical Consultant(eSIM/SIM)

MNC, WLB, Bilingual Environment

Job Information

Hiring Company

IDEMIA Japan K.K.

Subsidiary

IDEMIA

Job ID

1561349

Division

Connectivity Services

Industry

IT Consulting

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 10 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Salary Commission

Commission paid on top of indicated salary.

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General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Ensures to be the main contact point for technical topics between customers and IDEMIA

- Acts to understand customer technical needs and identifies potential products in relation to IDEMIAs product roadmap
- Promotes IDEMIA products and services to customers
- Provides on-going technical support to sales and contributes towards the preparation of sales presentations, tender responses and proposals
- Implements projects
- Collects functional requirement specifications for applicable products with the customer
- Manages the product selection process and ensures the right product is selected to match customer's requirement
- Participates in the project delivery and technical implementation
- Coordinates final validation for applicable products with customers
- Maintains a close relationship with technical counterpart of customer
- Engages constantly in product specification reviews to upsell and influence the next product evolution
- Assists in quality complaints from customer on delivered products through first level local troubleshooting
- Supports quality team in the resolution of problem and coordinates response or communication to the customer
- Promotes and implements standard and customized products for medium to large-size customers
- Assists in troubleshooting and quality complaint resolution
- Works independently with general supervision
- May help and assist other team members

Required Skills

- At least 5 years working experience in areas of technical consulting / technical support for Japanese customers
- Strong knowledge in Computer Programming or Software Programming (user requirement creation, design, development, testing, troubleshooting)
- Degree in Computer Science or Telecommunication from a recognized institution
- Prefer to have technical knowledge with JavaCard/ 3GPP/ ETSI / GSMA / TCA / Global Platform / ISO 7816 standard.
- Prefer to have technical knowledge with Cryptography - Symmetric/Asymmetric Algo., / PKI / Authentication / Certificate
- Prefer to have technical knowledge in JavaCard applet/ firmware / software product

Company Description