

Real Estate Sales Specialist

Job Information

Hiring Company

合同会社H-SUMMIT

Job ID

1561339

Industry

Hotel

Location

Hokkaido, Abuta-gun Kucchin-cho

Salary

4 million yen ~ 5 million yen

Work Hours

In accordance with company regulations

Holidays

In accordance with company regulations

Refreshed

November 19th, 2025 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

≪Job Description & Position Highlights >>

- · Comprehensive sales operations for luxury condominiums (customer service, contract management, etc.)
- The rewarding opportunity to engage in high-end real estate sales at a world-class ski resort
- · Gain global sales experience through collaboration with domestic and international sales agencies
- An environment to hone top-tier hospitality skills at Michelin-starred luxury properties

■Summary of Position

MUWA NIŚEKO is a uniquely luxurious condominium offering ski-in, ski-out access to the world-renowned powder snow of Niseko's Grand Hirafu Resort. Awarded World's Best New Ski Hotel and honored with a Michelin

One Key in 2024, MUWA NISEKO represents the pinnacle of alpine living in Japan.

We are currently seeking a passionate and motivated sales specialist to join our team in promoting and selling our exclusive condominium units.

This is a unique opportunity to work at one of Japan's most prestigious resort properties, engaging with high-net-worth clients

in a dynamic and fast-growing luxury real estate market.

■Major Responsibilities

- · Manage relationships and coordinate activities with appointed sales agencies
- Provide property introductions and handle inquiries from prospective clients
- Oversee and coordinate the sales contract process, including preparation of all necessary documentation
- Collect, organize, and maintain data related to customer inquiries and interactions
- Maintain and regularly update all sales-related materials and documentation

[Employment Type]

TBD

(Salary)

JPY 350,000 to JPY 400,000 per month.

[Working Hours]

In accordance with company regulations

[Work Location]

Niseko

[Holidays & Leave]

In accordance with company regulations

[Benefits & Welfare]

In accordance with company regulations

Required Skills

■Qualifications

- Business level in English and Japanese; Chinese language skill is a plus
- 3-4 years of experience in sales of residential properties
- Proficient in MS Office (PowerPoint, Excel, Word)
- Possess a strong customer service mindset and a proactive sense of urgency
- Exceptional verbal and written communication skills with the ability to effectively communicate
- Flexible work schedule (weekend shifts, weekday off days)

Company Description