



## Merchandising Director

### Job Information

**Recruiter**

[Advisory Group K.K.](#)

**Job ID**

1561286

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Chiba Prefecture

**Salary**

12 million yen ~ 19 million yen

**Refreshed**

October 10th, 2025 17:01

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

#### Key Responsibilities

- **Strategic Leadership in Beauty & Wellness:** Develop and implement dynamic strategies that drive growth across both beauty and health & fitness categories, ensuring alignment with company's overall business objectives.
- **Trend Identification:** Recognize and leverage market trends in beauty and wellness, translating them into successful strategies that meet diverse customer demands.
- **Brand & Product Portfolio Expansion:** Acquire leading growth brands and exclusive products in beauty, health, and fitness, balancing inventory to optimize customer satisfaction.
- **Cross-Functional Collaboration:** Partner with local and international teams to achieve cohesive and effective business outcomes across both categories.
- **Vendor Relationships:** Manage vendor sourcing, negotiations, and compliance, fostering partnerships that adhere to company's ethical standards in both beauty and wellness sectors.

- **Innovative Opportunities:** Champion strategic opportunities and innovations in merchandise planning and programming, shaping the future of beauty and wellness at the company.
  - **Financial Oversight:** Direct budgeting processes to ensure financial targets align with strategic and business plans.
- 

## Required Skills

- 10+ years of merchandising experience.
  - Strong sales and inventory management background.
  - Native-level Japanese is required.
- 

## Company Description