

ベトナムの求人なら JAC Recruitment Vietnam

PR/095227 | General Manager

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1560903

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

November 18th, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client, an international freight forwarder, is looking for a General Manager

Location: Ho Chi Minh City

Job Responsibilities

- Design and execute business development and sales strategies to meet branch KPIs and align with overall management objectives.
- Foster and manage strong relationships with local carriers, airlines, suppliers, and booking agents while ensuring compliance with headquarters' directives and maintaining effective internal controls.
- Lead and develop the branch business development team, oversee sales initiatives, and coordinate closely with headquarters on both sales and operational matters.
- Supervise the branch's daily operations and administrative activities to ensure efficiency, compliance, and smooth workflow.
- Serve as the key contact between the company and local customers, partners, and agents, ensuring effective

Job Requirements

- Bachelor's degree or above, with at least 5 years of proven experience in sales and team management within the freight forwarding sector.
- Solid understanding of local logistics, export, and import markets; candidates with a strong network and established client base are highly valued.
- Sharp market awareness combined with strong organizational, leadership, and communication skills, as well as the ability to work collaboratively.
- Familiarity with the digital freight forwarding landscape and its evolving trends.
- High level of accountability, integrity, and professionalism in both work and stakeholder relationships.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description