

ベトナムの求人なら JAC Recruitment Vietnam

PR/094547 | [Health Supplement] Sales Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1560897

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

November 18th, 2025 05:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

We are supporting our client, a well-known brand providing vitamins and health supplements Job Responsibilities

- PART 1 SALES ACTIVITIES
 - Source and develop customer referrals
 - Prepare sales action plans and strategies
 - Develop and maintain sales and promotional materials
 - Develop and make presentations of company products and services to current and potential customers
 - Develop sales proposals and negotiate with customers
 - Prepare and present sales contracts
 - Conduct technical training and trials together with the R&D department

- · Maintain sales activity records and preparation of customer visit reports timely manner
- Respond to sales inquiries and concerns by phone, electronically, or in person
- Ensure customer satisfaction and good customer relationships by ensuring the timely satisfaction of customers' needs and complaints in a professional fashion
- · Carry out market research and surveys, monitor competitors, market conditions, and product development
- · Monitoring of orders from customers and issuance of purchase orders
- . Monitoring of the cargo ready date and arranging/monitoring cargo dispatch schedule together with the shipping team
- · Handle document requests, sample requests, complaints from customers, and input into the cloud system
- · Ability to speak English fluently
- PART 2 SALES REPORTS
 - · Preparation of various reports as but not limited to sales budget, monthly sales estimation, and new businesses
- PART 3 TRAINING
 - Attend training provided and arranged by the company.
 - Expected to be self-motivated to learn while not doing Part 1 and Part 2 above

Job Requirements

- 3-5 years of experience in Sales with the Food additives background
- · English communication is a must
- · Proven track of sales record

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description