



## PR/118208 | Sales & Marketing Manager - Medical Machine

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1560862

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

October 7th, 2025 11:30

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Responsibilities

- Implement sales & marketing strategic plans.
- Formulate and execute business development strategies to meet both short-term and long-term revenue goals.
- Lead, coach, and motivate a sales team to achieve sales target.
- Conduct market analysis, prepare forecasts, and deliver regular performance reports to management.
- Localize and implement global product strategies to suit the Thai market.
- Maintain high standards in customer service, CRM usage, and continuous process improvement.
- Assist in managing the P&L.
- Perform any other duties as assigned by management.

#### Qualifications

- Bachelor Degree or above in Business Administration, Marketing or related fields.
- At least 3 years of experience in managerial level.
- Experienced in the medical devices industry and demonstrating products in hospitals and clinics.
- Demonstrates strong leadership capabilities and a proven track record in team management.
- Strong communication skills.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description