

タイの求人なら JAC Recruitment Thailand

PR/118208 | Sales & Marketing Manager - Medical Machine

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1560862

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

December 2nd, 2025 14:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities

- Implement sales & marketing strategic plans.
- Formulate and execute business development strategies to meet both short-term and long-term revenue goals.
- Lead, coach, and motivate a sales team to achieve sales target.
- Conduct market analysis, prepare forecasts, and deliver regular performance reports to management.
- Localize and implement global product strategies to suit the Thai market.
- Maintain high standards in customer service, CRM usage, and continuous process improvement.
- Assist in managing the P&L.
- · Perform any other duties as assigned by management.

Qualifications

- Bachelor Degree or above in Business Administration, Marketing or related fields.
- At least 3 years of experience in managerial level.
- Experienced in the medical devices industry and demonstrating products in hospitals and clinics.
- Demonstrates strong leadership capabilities and a proven track record in team management.
- · Strong communication skills.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description