



PR/118203 | Sales

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1560856

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

December 16th, 2025 03:00

## General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Sales (PCBA/Electronics Manufacturing)

Salary: 25,000 – 35,000THB

Location: BB Building, 54 Sukhumvit 21(Asoke)

Our is a leading international group in Electronics Manufacturing Services & Trading

Key Responsibilities of the position:

- Actively explore and secure new business opportunities in PCBA manufacturing and related components within Thailand.
- Manage the entire sales process, including generating quotations, conducting negotiations, and supporting prototype proposals and after-sales service.
- Maintain and strengthen relationships with both existing and new clients (primarily major Japanese electronics firms).
- Collaborate with technical and production teams to translate customer requirements into effective commercial and technical proposals.

#### Qualifications

- Minimum 2 years of sales experience handling PCBA, electronic components, or sales within the manufacturing industry.
- Solid understanding of PCBA manufacturing processes and knowledge of electronic component supply chain operations
- Intermediate English is required for communication with the management team.
- Bachelor's degree (Business Administration or related field preferred).

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description