



PR/159638 | Senior Sales Executive

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1560822

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

December 30th, 2025 11:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a well-established trading company specializing in the distribution of chemical products. As part of their expansion plans, they are currently seeking an experienced Sales professional to drive business growth and strengthen market presence.

Job Responsibilities

- Identify potential customers and implement strategies to secure profitable new business
- Maintain and improve relationships with existing customers through regular follow-ups and visits
- Assess customer needs and suggest appropriate products, services, and solutions
- Stay updated on the latest industry trends, market activities, and competitors
- Participate in trade shows, conventions, seminars, and other industry events to increase product awareness and cultivate customer relationships

Job Requirements

- Degree/ Diploma in Chemistry or any equivalent field
- At least 5 years of sales experience in dealing with chemical products
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Willing to travel within Malaysia
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click **APPLY NOW**

#LI-JACMY
#countrymalaysia

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Company Description