



PR/159625 | Regional Commercial Manager (Mandarin Speaking Markets)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1560813

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 7th, 2025 11:28

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A global leader in the rubber industry is seeking a Commercial Manager with a strong technical background and proven commercial acumen. This role manages cost-efficient chemical procurement and drives market growth in Chinese-speaking regions, with frequent travel to source suppliers, meet clients, and support global expansion.

Job Responsibilities

- Sourcing and negotiating with suppliers, monitoring market trends, and ensuring quality and compliance.
- Acting as a technical liaison, providing product solutions, and growing market share in targeted region.
- Analyzing market data, aligning commercial and technical strategies, and ensuring regulatory compliance.
- Frequent travel across Asia for supplier and client engagement, and representing the company at industry events.

Job Requirements

- Bachelor's Degree in Chemical Engineering, Chemistry, or related discipline.

- Minimum 5–8 years of experience in procurement and/or technical sales within the chemical, rubber, or related industries.
- Fluency in Mandarin (spoken and written); English proficiency required.
- Strong negotiation, analytical, and communication skills.
- Ability to travel extensively.
- Proven track record in business development and achieving sales/procurement targets.

#LI-JACMY
#countrymalaysia

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Company Description