

マレーシアの求人なら JAC Recruitment Malaysia

PR/159621 | Assistant Manager - Export Sales

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1560809

Industry

Other

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 21st, 2025 11:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A global leader in the rubber industry is looking for a high-performing **Assistant Manager – Export Sales** to drive its international expansion by managing export accounts, cultivating distributor and customer relationships, and ensuring adherence to global trade standards.

Job Responsibilities

- Identify new export markets and manage existing accounts to meet revenue and margin goals.
- · Handle pricing, contracts, and terms with overseas clients and distributors.
- Coordinate logistics and ensure accurate export documentation and compliance.
- Maintain strong relationships, resolve issues, and represent the company at trade events.
- Track performance, analyze market trends, and support strategic initiatives.

Job Requirements

- Degree in Business, Marketing, or equivalent.
- 4–6 years of export sales experience, preferably in manufacturing (rubber, chemicals, textiles).

- Fluent in English and Mandarin.
- Strong knowledge of international trade regulations, incoterms, and export documentation.
- Willingness to travel internationally.

#LI-JACMY #countrymalaysia

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Company Description