



JAC Recruitment

マレーシアの求人なら  
JAC Recruitment Malaysia

## PR/159621 | Assistant Manager – Export Sales

### Job Information

**Recruiter**
[JAC Recruitment Malaysia](#)
**Job ID**

1560809

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

October 7th, 2025 11:28

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

A global leader in the rubber industry is looking for a high-performing **Assistant Manager – Export Sales** to drive its international expansion by managing export accounts, cultivating distributor and customer relationships, and ensuring adherence to global trade standards.

**Job Responsibilities**

- Identify new export markets and manage existing accounts to meet revenue and margin goals.
- Handle pricing, contracts, and terms with overseas clients and distributors.
- Coordinate logistics and ensure accurate export documentation and compliance.
- Maintain strong relationships, resolve issues, and represent the company at trade events.
- Track performance, analyze market trends, and support strategic initiatives.

**Job Requirements**

- Degree in Business, Marketing, or equivalent.
- 4–6 years of export sales experience, preferably in manufacturing (rubber, chemicals, textiles).

- Fluent in English and Mandarin.
- Strong knowledge of international trade regulations, incoterms, and export documentation.
- Willingness to travel internationally.

#LI-JACMY

#countrymalaysia

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## Company Description