



PR/159605 | Senior Sales Executive (Biomass / Biofuel Division)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559962

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 26th, 2025 08:01

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A global trading multinational company is hiring a Senior Sales Executive for their Biomass/Biofuel Division. The company is practicing a hybrid working arrangement and their office location is accessible by LRT/MRT/monorail.

Job Description:

- Responsible for sourcing of biomass or biofuel material suppliers in Malaysia (e.g. wood pellet manufacturers, PKS – palm kernel shell producers, used cooking oil etc).
- Develop understanding and knowledge of the industry and its market to cater to the clients' demands.
- Manage own / team's purchasing and selling portfolio, liaise with logistic / operations, and risk management teams to ensure smooth, profitable operations.
- Ensure trade receivable and payable are all made on time.
- Participate in entertainment occasions with suppliers and customers; in order to adapt into industry culture, as well as to maintain close relationships and well-being.
- Liaise with the headquarters in Japan and other subsidiaries under the group such as Singapore, Thailand, and Indonesia.

Requirements:

- Possess 3 – 5 years of experience in the relevant industry.
- Microsoft Office skills including Excel, Word, PowerPoint, Visio.
- Possess good communication skills and commitment towards the jobs assigned.
- Possess a valid driver's license.
- Willing to work and travel to overseas countries as and when necessary

#LI-JACMY

#stateKL

#countrymalaysia

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Company Description