



## PR/159602 | Senior Sales Executive (Metal)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1559961

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

September 30th, 2025 10:47

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

A global trading multinational company is hiring a Sales Executive for their Metal Division. The company is practicing a hybrid working arrangement and their office location is accessible by LRT/MRT/monorail.

#### Job Description:

- Ensure product knowledge is up to date such as latest pricings and product specifications.
- Develop, manage, and grow the trade client base.
- Communicate with prospective and current customers, overseas counterparts, and local suppliers.
- Negotiate and close sales contracts.
- Proactive monitoring of industry trends, import and export regulations, and competitors' activities.
- Ensure that the relevant local licensing regulations are met.
- Provide support to overseas team members.

## Other Requirements:

- Possesses 3 – 5 years of experience in the relevant industry.
- Experienced in international trade and import/export regulations. Preferably possessing knowledge of hedging.
- Microsoft Office skills including Excel, Word, PowerPoint.
- Possess good communication skills and commitment towards the jobs assigned.
- Possess a valid driver's license.
- Willing to work and travel to overseas countries as and when necessary.
- Languages required: English, Mandarin (to communicate with Mandarin-speaking clients & suppliers).

#LI-JACMY

#stateKL

#countrymalaysia

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## Company Description