



PR/159600 | Sales Executive (Trading -Equipment and Tooling)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559959

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:47

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

An international trading company is looking for a Sales Executive/Senior Executive to join their team in Subang Jaya.

Job Description:

- Secure orders from existing and prospective customers (i.e. Japanese & Local) through a relationship-based approach.
- Demonstrate products and services to existing or potential customers and assist them in selecting those best suited to their needs.
- Establish, develop and maintain business relationships with existing customers and prospective customers in the assigned territory to generate new business for the company.
- Expedite the resolution of customer problems and complaints.
- Coordinate sales effort with management, admin, logistics and technical service members.

- Maintain a good business relationship with current vendors/suppliers, and source for new vendors/suppliers on substitutes products.

Other Requirements:

- Minimum 3 years of experience in the sales of equipment or tooling products.
- Possess at least a SPM.
- Willing to travel to industrial (factory) areas located at Selangor, Negeri Sembilan, Melaka & Johor.
- Proficient in English, Bahasa Malaysia and Mandarin (to liaise with Mandarin speaking customers and suppliers).
- Strong communication skills, results-driven with a proactive attitude.

#LI-JACMY
#stateKL
#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description