



PR/159589 | Assistant Sales Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559950

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:47

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A regional market enabler in the food distribution sector, this company offers integrated solutions across retail, foodservice, and e-commerce, supporting global brands in Southeast Asia and China.

Job Overview

We are seeking a proactive **Assistant Sales Manager** to drive strategic sales initiatives, strengthen customer relationships, and grow our presence in the savoury meat segment of the food ingredient industry.

Job Responsibilities

- Develop and execute strategic sales plans to meet targets and expand market reach.
- Build and maintain strong relationships with key accounts through regular engagement.
- Identify new business opportunities and collaborate on promotional campaigns.
- Stay informed on industry trends and provide technical support to clients and team.

- Monitor sales performance and present reports to management.
- Guide and coach junior team members to uphold professional standards.

Job Requirements

- Education: Bachelor's degree in Food Science, Technology, Biochemistry, or a related field.
- Experience: Minimum 5 years in food ingredient sales with a proven track record.
- Skills:
 - Strong knowledge of food ingredients and market dynamics.
 - Excellent communication, negotiation, and interpersonal skills.
 - Analytical thinking and sound decision-making abilities.
 - Relationship-building with key stakeholders.
 - Proven ability to meet or exceed sales targets.
 - Effective leadership, time management, and organizational skills.

#LI-JACMY

#countrymalaysia

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Company Description