

# マレーシアの求人なら JAC Recruitment Malaysia

## PR/159589 | Assistant Sales Manager

### Job Information

### Recruiter

JAC Recruitment Malaysia

#### Job ID

1559950

#### Industry

Restaurant, Food Service

### Job Type

Permanent Full-time

#### Location

Malaysia

### Salary

Negotiable, based on experience

#### Refreshed

November 26th, 2025 08:01

### General Requirements

## **Career Level**

Mid Career

## Minimum English Level

None

## Minimum Japanese Level

None

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

## **Company Overview**

A regional market enabler in the food distribution sector, this company offers integrated solutions across retail, foodservice, and e-commerce, supporting global brands in Southeast Asia and China.

### **Job Overview**

We are seeking a proactive **Assistant Sales Manager** to drive strategic sales initiatives, strengthen customer relationships, and grow our presence in the savoury meat segment of the food ingredient industry.

### Job Responsibilities

- Develop and execute strategic sales plans to meet targets and expand market reach.
- Build and maintain strong relationships with key accounts through regular engagement.
- Identify new business opportunities and collaborate on promotional campaigns.
- Stay informed on industry trends and provide technical support to clients and team.

- Monitor sales performance and present reports to management.
- Guide and coach junior team members to uphold professional standards.

## **Job Requirements**

- Education: Bachelor's degree in Food Science, Technology, Biochemistry, or a related field.
- Experience: Minimum 5 years in food ingredient sales with a proven track record.
- Skills:
  - Strong knowledge of food ingredients and market dynamics.
  - · Excellent communication, negotiation, and interpersonal skills.
  - Analytical thinking and sound decision-making abilities.
  - · Relationship-building with key stakeholders.
  - Proven ability to meet or exceed sales targets.
  - Effective leadership, time management, and organizational skills.

#LI-JACMY #countrymalaysia

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Company Description