

マレーシアの求人なら JAC Recruitment Malaysia

PR/159587 | Specification Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1559948

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

November 11th, 2025 04:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A manufacturing company specializing in advanced construction materials is seeking a specification executive to promote and increase awareness of company's products and system of solutions in the pre-construction phase of project.

Job Responsibilities

- Promote company products to specifiers (architects, engineers, quantity surveyors) across central and northern region
 of Malaysia, aiming for inclusion in pre-construction project phases
- · Cover nationwide projects in segments such as buildings, infrastructure, industrial flooring, and concrete repairs
- Build strong relationships with specifiers, government departments, and key accounts; ensure smooth handover from specification to sales stage
- Work closely with the Sales and Technical teams to track project progress, support product presentations, and coordinate marketing activities
- · Gather market trends and competitor insights; contribute to product mix strategies and identify new applications

• Ensure proper documentation aligned with ISO standards and maintain regulatory compliance within the team.

Job Requirements

- Diploma/ Degree in Civil Engineering/Building Science/Chemical or any Engineering or equivalent
- At least 2 years' working experience in specification sales roles and with knowledge in building material business will be an advantage
- · Possess good interpersonal, communication and organization skills
- · Ability to build rapport and relationships with customers and strong negotiation skills
- Able to read and understand drawings, and proficient in MS Office packages and CAD program
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

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Company Description