



PR/087217 | Business Development Manager – E-Cigarette (100% Remote Work) (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1559937

Industry

Retail

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

November 25th, 2025 21:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

OVERVIEW

Our client is a prominent vaping solutions provider, offering vaping devices, e-cigarettes, pod systems, and vaping components for heat-not-burn products.

KEY REQUIREMENTS:

- Experience in sales, business development, or key account management from tobacco, vape, cigarette, pod, or FMCG industry.
- Fluent in German and English communication skills
- Valid driving license type B

JOB RESPONSIBILITIES:

- Develop and maintain strong relationships with key distributors, chain store managers, and online retailers within the assigned region (North, Central, or South of Germany).
- Maximise market presence and achieve sales targets through targeted clients.
- Analyse and monitor market situation for competitiveness and sales growth perspectives.
- Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

JOB REQUIREMENTS:

- Background in sales, marketing, account management, or related fields.
- Experience in contacting distributors, retail stores, convenience stores, or kiosks would be advantageous.
- A proactive approach with customer-oriented, professional demeanour, and high level of reliability
- Eligible to work in Germany

BENEFITS:

- 100% remote work
- Mileage claim/Car Allowance
- Performance bonus 10%-30% of annual salary
- 20 days of annual leave
- Internal and external training
- Laptop and mobile phone are provided

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Company Description