



## PR/109736 | Senior Executive / Assistant Manager - Sales

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1559902

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

September 30th, 2025 10:40

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Senior Executive ~ Assistant Manager- Sales

Location: Gurugram

Department: Sales

### Key Responsibilities

- The Candidate will be responsible for develop new and existing business.
- Should have exposure of dealing with customers.
- Should have good communication skills.
- Prospecting and Lead Generation: Identifying potential business customers and generating leads through various channels such as cold calling, networking, referrals, and online research.
- Building and Managing Relationships: Establishing and nurturing relationships with key decision-makers and stakeholders within target companies. This involves understanding their needs, challenges, and goals, and positioning your products or services as solutions.
- Should have experience in selling Surface Mount Technology (SMT) Machines.
- Equipment Engineer of SPOT Welding

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description