



PR/109734 | Tooling SalesEngineer {Pune}

Job Information

Recruiter

JAC Recruitment India

Job ID

1559900

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 30th, 2025 10:40

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description

Job Designation: Tooling Sales Engineer

Job Location: Pune

Educational Requirements: Diploma and Bachelor's degree in Mechanical Engineering or relevant field.

Roles & Responsibilities:

- Develop a deep understanding of the tooling products and solutions to effectively demonstrate their benefits and value to the clients.
- Conduct product demonstrations, presentations, and consultations to potential customers, addressing their specific needs and providing tailored solutions.

- Prepare and deliver quotes, proposals, and cost estimates. Negotiate terms and close deals.
- Monitor market trends, competitor activities, and customer feedback to adjust sales strategies and identify areas of improvement.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description